



DISCUS Partner Program - Application Form

The DISCUS Partner Program is designed to create an influential community of providers dedicated to delivering solutions to manufacturing and quality engineers.

First Name		Last Name	
Title			
Company		Division	
Street			
City		State	
Country		Code/Zip	
Email		Phone	
		Web Site	

Your Company Overview (check one button in each row)

Approx. Annual Revenue	<input type="checkbox"/> < \$1M	<input type="checkbox"/> \$1M to \$10M	<input type="checkbox"/> > \$10M
Approx. Qty of Employees	<input type="checkbox"/> < 5	<input type="checkbox"/> 5 to 100	<input type="checkbox"/> > 100
Approx. Qty of Customers	<input type="checkbox"/> < 10	<input type="checkbox"/> 10 to 100	<input type="checkbox"/> > 100
Approx. Qty of Sales Reps	<input type="checkbox"/> < 2	<input type="checkbox"/> 2 to 10	<input type="checkbox"/> > 10

Briefly describe the products and services your organization provides:

What are the top 3 industries your organization sells to:

With what other software companies do you currently have a partnership:

How and when did you learn about DISCUS:

What benefit do you expect by partnering with DISCUS:

What do you see as the value that our partnership will offer to customers:

Desired Partner Type (check one button)

<input type="checkbox"/>	Embedded Technology - provides software that is embedded in DISCUS
<input type="checkbox"/>	Value Added Reseller - actively sells & supports DISCUS as part of their offerings
<input type="checkbox"/>	Complementary Solution - sells DISCUS along with their own software/hardware
<input type="checkbox"/>	Systems Integrator – integrates & supports DISCUS along with other software tools

Send completed form to partners@DISCUSSoftware.com Thanks