



# CUSTOMER SUCCESS STORY



- Kent, WA

## **DISCUS Software Makes First Article Inspections 75% Faster**



Pressco Products now completes First Article Inspections 75% faster with DISCUS Software. In 2015, Pressco's Management Team knew the process of completing First Article Inspection Forms and ballooning drawings was far too labor intensive and time consuming thus wasting much valuable time. The Pressco team looked for a more efficient way to streamline the process of completing First Articles and ballooning drawings. They found it in DISCUS Software.

During a conversation with their customer's Quality Department, their customer was using DISCUS to complete First Article Inspections. At that time, it was clear that DISCUS Software was saving Pressco's customer's time. Pressco's Management Team knew a software tool, like DISCUS, would be beneficial to them.

Management began researching First Article Inspection Software options.

The Pressco Management Team then contacted DISCUS for more information. A DISCUS Representative offered to demo the software with their drawing. This not only showed how DISCUS worked but also how the software worked with Pressco's drawings. The Management Team knew right away that DISCUS would work in their environment. Mr. Petchnick, the Vice President at Pressco said, "The demo sold me instantly, as DISCUS was the only software that effortlessly ballooned drawings and completed First Article Inspections forms."

The implementation of DISCUS was painless for Pressco's Quality Team due to the resources provided by DISCUS, which offered a **Get Started Guide**, instructional videos, one-on-one training as well as monthly webinars, plus beginner to advanced training sessions. Pressco's Management mentioned, still to this day, onboarding new personnel and implanting DISCUS into their workload has been remarkably simple. The resources DISCUS provides with an active support and maintenance agreement made the process of getting started with DISCUS for new personnel, painless.

Founded in 1965, Pressco Products is a family owned and operated business with an absolute pledge to complete customer satisfaction and Quality. Priding themselves on quality manufacturing, Pressco specializes in machining, sheet metal fabrication and complex assembly work with their main focus on aerospace and manufacturing.